

# Logistics Freight Industry 2025: Challenges & Solutions

The logistics freight industry faces complex challenges in 2025. Despite robust demand, companies struggle with excess capacity, rising costs, and sustainability pressures.

Leading players are adopting innovative strategies while Cargo Quoter offers a potential solution to industry-wide pain points.

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## Industry Overview

\$23.I6B 6.4% 24%	\$23.16B	6.4%	24%
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Market Size	Growth Rate	Emissions
Projected global freight market by 2029	Compound annual growth rate through	Logistics sector contribution to global
	2029	CO2e emissions

The industry is recovering from economic challenges. Key trends include automation, AI adoption, nearshoring, and digital transformation.

# **Key Industry Pain Points**

#### Sustainability

Transition to EVs faces high costs and limited charging infrastructure

## Supply Chain Visibility 55% of leaders plan to invest in AI tools for end-to-end visibility



### Staff Utilization

3% decline in truck transportation employment Website UX Critical for customer

efficiency



# Company Strategies: Sustainability Focus

#### DP World

Reduced emissions by 15% since 2022 through renewable energy and AI-powered route optimization

#### Maersk

Committed to net-zero by 2040 with 18 methanol-fueled vessels by 2025

#### Amazon

Achieved 100% renewable energy in 2024, ahead of 2025 goal

# Company Strategies: Operational Efficiency

## DHL

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Training programs achieve 80%+ employee engagement, reducing layoffs

### Uber Freight

Eliminated 2.3M empty miles since 2023, enhancing capacity utilization

#### Amazon

\$1.2B investment in skills training by 2025, including "AI Ready" program

#### Flexport

Faced 20% workforce reduction and valuation drop from \$8B to \$3.8B



# Introducing Cargo Quoter

1-Second Quotes

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Instant multi-modal pricing with just three fields

48-Hour Price Hold Without requiring personal details upfront

Quick Follow–Up Call within an hour for actionable leads

#### Fast Integration

7-10 days to integrate with back-end systems

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## **Book Smarter**



# How Cargo Quoter Addresses Industry Pain Points

Pain Point	Cargo Quoter Solution
Booking Costs	Automates quoting, reduces call center reliance
Empty Capacity	Attracts more bookings, fills unused capacity
Sustainability	Increases utilization, lowers carbon footprint
Customer Experience	Provides seamless, non- intrusive quoting process
Staff Utilization	Reduces workloads, allows efficient scaling

Free Trial Opportunity



Visit **www.cargoquoter.com** to start your trial today and see how this patented solution can transform your logistics operations.

## How CQ Can Help Multi Model Logistics Companies



### Land Freight

Cargo Quoter reduces empty truck runs by instantly quoting, filling capacity efficiently



### Sea Freight

Cargo Quoter lowers booking costs with automated quotes, streamlining container shipping processes.



### Air Freight

Cargo Quoter enhances customer experience with instant pricing, boosting air cargo booking conversions.

#### Trial Opportunity

Trialing Cargo Quoter is free under an NDA, with zip files containing a fully functioning call center script, configuration, and technical documentation ready to send, ensuring owners and tech teams have everything needed to evaluate its impact. Contact us to initiate your trial securely. Email cargoquoter@gmail.com or fill out form on www.cargoquoter.com/free-trial

Kind regards

Stephen Symington

# Key Citations Used To Verify Data

- FreightWaves: How Automation Is Solving Logistics' Biggest Problems in 2025
- DP World Sustainability Initiatives
- <u>Maersk Sustainability and ESG Priorities</u>
- <u>Uber Freight Sustainability Commitments</u>
- DHL Sustainability Roadmap
- Amazon Sustainability Progress
- Flexport Plans to Lay Off 20% of Workforce
- Flexport Financials and Valuation
- Flexport Customer Reviews
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- <u>Consumer Demand for Instant Pricing Study</u>
- <u>MercuryGate Logistics Challenges 2025</u>
- The Business Research Company Freight Market Report
- <u>Cleo Logistics Management Trends</u>
- <u>ACT Research Trucking Industry Forecast</u>
- Bureau of Labor Statistics Employment Data
- <u>Google Lighthouse Web Performance Testing</u>
- DP World Ocean Strategy Blueprint
- Maersk Leads Way on Sustainable Shipping
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- DHL Group Sustainability Strategy